United Way of Stormont, Dundas & Glengarry

Financial Statements

March 31, 2025

United Way of Stormont, Dundas & Glengarry
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Independent Auditor's Report

To the Members of United Way of Stormont, Dundas & Glengarry:

Qualified Opinion

We have audited the financial statements of the United Way of Stormont, Dundas & Glengarry (the "Organization"), which comprise the statement of financial position as at March 31, 2025, the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and the related schedules.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2025, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to donation and fundraising revenues, (deficiency) excess of revenue over expenses and cash flows from operations for the years ended March 31, 2025 and 2024, current assets as at March 31, 2025 and 2024 and net assets as at April 1 and March 31 for both the 2025 and 2024 years. Our opinion on the financial statements for the year ended March 31, 2024 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization’s financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

MNP LLP

Cornwall, Ontario
June 17, 2025

Chartered Professional Accountants
Licensed Public Accountants

United Way of Stormont, Dundas & Glengarry
Statement of Financial Position
As at March 31, 2025

	2025	*2024*
Assets		
Current		
Cash	**552,628**	853,814
Accounts receivable	**23,225**	98,917
Term deposits *(Note 3)*	**221,266**	214,432
Prepaid expenses	**17,961**	18,186
	815,080	1,185,349
Capital assets *(Note 4)*	**2,108**	1,467
	817,188	1,186,816
Liabilities		
Current		
Accounts payable and accruals	**140,587**	132,766
Deferred revenue *(Note 5)*	**123,567**	280,270
	264,154	413,036
Net Assets		
Internally restricted *(Note 6)*	**282,500**	395,000
Unrestricted net assets	**268,426**	377,313
Invested in capital assets	**2,108**	1,467
	553,034	773,780
	817,188	1,186,816

Approved on behalf of the Board

e-Signed by Wendy McDonald
2025-06-16 15:46:01:01 EDT

Director

Director

The accompanying notes are an integral part of these financial statements

United Way of Stormont, Dundas & Glengarry
Statement of Operations
For the year ended March 31, 2025

	Unrestricted Fund	*Invested in Capital Assets*	*2025*	*2024*
Revenue				
Campaign revenues				
General campaign revenues	**487,398**	**-**	**487,398**	502,027
Funds transferred from other United Ways	**56,615**	**-**	**56,615**	57,247
Gross campaign revenues *(Note 7)*	**544,013**	**-**	**544,013**	559,274
Other revenue				
Major donors	**399,725**	**-**	**399,725**	429,170
Fundraising events	**191,488**	**-**	**191,488**	217,804
COVID-19 relief funding *(Note 12)*	**43,027**	**-**	**43,027**	303,823
Winter warmth	**32,614**	**-**	**32,614**	18,845
Interest income and other	**7,159**	**-**	**7,159**	5,743
Lottery	**4,060**	**-**	**4,060**	7,640
Grants and community development	**1,586**	**-**	**1,586**	16,944
	679,659	**-**	**679,659**	999,969
	1,223,672	**-**	**1,223,672**	1,559,243
Expenses				
Fundraising and community impact initiatives *(Schedule 1)*	**321,605**	**-**	**321,605**	311,970
Distributions to agencies *(Schedule 2)*	**383,515**	**-**	**383,515**	312,000
Distributions to programs *(Schedule 2)*	**693,154**	**-**	**693,154**	605,931
COVID-19 relief funding *(Note 12)*	**43,027**	**-**	**43,027**	303,823
Amortization	**-**	**3,117**	**3,117**	613
Total expenses	**1,441,301**	**3,117**	**1,444,418**	1,534,337
Excess (deficiency) of revenue over expenses	**(217,629)**	**(3,117)**	**(220,746)**	24,906

The accompanying notes are an integral part of these financial statements

United Way of Stormont, Dundas & Glengarry
Statement of Changes in Net Assets
For the year ended March 31, 2025

	Unrestricted Fund	*Invested in Capital Assets*	*Internally restricted*	***2025***	*2024*
Net assets, beginning of year	**377,313**	**1,467**	**395,000**	**773,780**	748,874
(Deficiency) excess of revenue over expenses	**(217,629)**	**(3,117)**	**-**	**(220,746)**	24,906
Investment in capital assets	**(3,758)**	**3,758**	**-**	**-**	-
Interfund transfer	**112,500**	**-**	**(112,500)**	**-**	-
Net assets, end of year	**268,426**	**2,108**	**282,500**	**553,034**	773,780

The accompanying notes are an integral part of these financial statements

United Way of Stormont, Dundas & Glengarry
Statement of Cash Flows
For the year ended March 31, 2025

	2025	*2024*
Cash provided by the following activities		
Operating		
(Deficiency) excess of revenue over expenses	**(220,746)**	24,906
Amortization	**3,117**	613
	(217,629)	25,519
Changes in working capital accounts		
Accounts receivable	**75,692**	(85,343)
Prepaid expenses	**225**	(15,533)
Accounts payable and accruals	**7,821**	106,747
Deferred revenue	**(156,703)**	(17,421)
	(290,594)	13,969
Investing		
Net purchases of term deposits	**(6,834)**	(6,120)
Purchase of capital assets	**(3,758)**	-
	(10,592)	(6,120)
(Decrease) increase in cash resources	**(301,186)**	7,849
Cash resources, beginning of year	**853,814**	845,965
Cash resources, end of year	**552,628**	853,814

The accompanying notes are an integral part of these financial statements

1. Incorporation and nature of the organization

United Way of Stormont, Dundas & Glengarry (the "Organization") is incorporated under the laws of the Ontario Not-for-Profit Corporations Act and is a registered charity and thus is exempt from income taxes under the Income Tax Act ("the Act").

The Organization's purpose is to improve lives and build our community.

2. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations set out in Part III of the CPA Canada Handbook - Accounting, as issued by the Accounting Standards Board in Canada.

Revenue recognition

The Organization follows the deferral method of accounting for contributions and reports on a fund accounting basis.

Fundraising revenue

Donations that are undesignated or are directed to a focus area or priority goal by the donor are recognized as revenue in the year that they are received. Funds raised, net of related fundraising expenses and provisions, are used to provide funds for operations in the current year and fund partner programs and services in the following fiscal year.

Funds received from other United Ways

National or regional workplace campaigns that are coordinated by one United Way on behalf of other United Ways are known as Centrally Coordinated Campaigns. The pledges and donations received by other United Ways on behalf of the Organization are reported separately and included in pledges receivable until the revenue is received.

Designated fundraising revenue

Pledges and donations that are received and designated by the donor to other Canadian registered charities and other United Ways are considered to be externally restricted, and are deferred and recognized as revenue in the year they are distributed to the designated charity.

Investment income

Unrestricted investment income is recognized when earned in the statement of operations.

One-time COVID-19 relief funding

Funding that was received for COVID-19 relief is deferred and recognized as revenue in the year the funds are utilized or distributed to other designated non-profit organizations.

Allocation of expenses

The Organization engages in fundraising and other programs. The costs of each program includes allocations to agencies and the cost of programs directly delivered by the Organization. The Organization also incurs a number of general support expenses that are common to the administration of the Organization and each of its programs.

The Organization allocates the general support expenses to fundraising and other programs based on the time spent to deliver each program.This basis of allocation is applied consistently each year (refer to Note 8).

Cash and cash equivalents

Cash and cash equivalents include balances with banks and short-term investments with maturities of three months or less.

2. *Significant accounting policies (continued)*

Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution plus all costs directly attributable to the acquisition.

Amortization is provided using the declining balance method at rates intended to amortize the cost of assets over their estimated useful lives.

	Method	Rate
Computer equipment	declining balance	30 %
Equipment	declining balance	20 %
Furniture and fixtures	declining balance	30 %

Contributed services

The Organization benefits from substantial services in the form of volunteer time. Since these invaluable donated services are not purchased by United Way, and their value is not readily determinable, they are not recorded in these financial statements.

Financial instruments

The Organization recognizes its financial instruments when the Organization becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value, including financial assets and liabilities originated and issued in a related party transaction with management. Financial assets and liabilities originated and issued in all other related party transactions are initially measured at their carrying or exchange amount in accordance with Section 3840 *Related Party Transactions*.

At initial recognition, the Organization may irrevocably elect to subsequently measure any financial instrument at fair value. The Organization has not made such an election during the year.

The Organization subsequently measures all financial assets and liabilities at amortized cost.

Transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at cost or amortized cost.

Financial asset impairment

The Organization assesses impairment of all of its financial assets measured at cost or amortized cost. The Organization groups assets for impairment testing when available information is not sufficient to permit identification of each individually impaired financial asset in the group. Management considers whether the issuer is having significant financial difficulty; whether there has been a breach in contract, such as a default or delinquency in interest or principal payments, in determining whether objective evidence of impairment exists. When there is an indication of impairment, the Organization determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year. If so, the Organization reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets; and the amount expected to be realized by exercising any rights to collateral held against those assets. Any impairment, which is not considered temporary, is included in current year excess (deficiency) of revenue over expenses.

The Organization reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in the excess (deficiency) of revenue over expenses in the year the reversal occurs.

Measurement uncertainty (use of estimates)

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

By their nature, these judgments are subject to measurement uncertainty, and the effect on the financial statements of changes in such estimates and assumptions in future years could be material. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in excess (deficiency) of revenue over expenses in the years in which they become known.

3. Term deposits

Term deposits consist of Guaranteed Investment Certificates with interest rates ranging from 2.65% to 4.00% (2024 - 2.25% to 5.71%), maturing between May 2024 and March 2026 (2024 - May 2024 and December 2024).

4. Capital assets

	Cost	***Accumulated amortization***	***2025 Net book value***	*2024 Net book value*
Computer equipment	**11,303**	**9,280**	**2,023**	1,299
Equipment	**3,529**	**3,475**	**54**	91
Furniture and fixtures	**1,171**	**1,140**	**31**	77
	16,003	**13,895**	**2,108**	1,467

In the prior year, capital assets had a cost of $12,245 and accumulated amortization of $10,778.

5. Deferred revenue

Deferred revenue is comprised of the following:

	2025	*2024*
Corporate Donations	**29,752**	-
Community Housing Transformation Centre	**28,759**	24,300
Low Income Assistance Program	**27,173**	20,278
Website Project	**20,000**	20,000
Housing Coordinator	**12,786**	-
Period Promise	**3,667**	3,259
Last Resort Funds (CUWL)	**1,430**	-
SDG Counties - Last Resort (House of Lazarus)	**-**	130,000
Community Service Recovery Fund	**-**	43,027
Stepping Stone	**-**	24,717
Youth Grants - RBC Foundation	**-**	13,500
Employee Donations	**-**	1,189
Balance, end of year	**123,567**	280,270

6. Restrictions on net assets

Internally restricted net assets

During the year, the Organization's board of directors internally restricted $282,500 (2024 – $395,000) of unrestricted net assets to be held for future distributions to agencies. These internally restricted amounts are not available for other purposes without approval of the board of directors.

7. Campaign revenues

The following schedule provides a reconciliation between campaign results and the gross campaign revenue reported.

	2025	*2024*
Annual campaign achievement	**580,686**	585,759
Less:		
Special gifts restricted to specific programs	**(32,614)**	(18,845)
Special events contributions	**(4,059)**	(7,640)
Campaign revenues recognized in fiscal year	**544,013**	559,274

8. General administration expenditures

The Organization allocates its administrative costs to three functional areas, fundraising and programs. General costs which do not pertain specifically to either function are considered administrative and are allocated as follows:

	2025 ***%***	*2024* *%*
Community Impact Distributions and Services	**20**	20
Fundraising	**40**	45
Programs	**40**	35
	100	100

9. Agency allocations

For the next fiscal year, the Organization is planning to distribute $282,500 (2024 - $395,000) from the annual campaign achievement to its member agencies.

10. Related party transactions

The United Way of Stormont, Dundas & Glengarry submits annual membership dues to the United Way of Canada/Centraide Canada. Total dues paid were $10,479 (2024 - $8,016).

11. Financial instruments

The Organization, as part of its operations, carries a number of financial instruments. It is management's opinion that the Organization is not exposed to significant interest, currency, credit, liquidity or other price risks arising from these financial instruments except as otherwise disclosed.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization's interest-bearing assets include term deposits.

The Organization has fixed interest rates on its term deposits. Consequently, the exposure to fluctuations in future cash flows as a result of changes in market interest rates is limited.

12. COVID-19 relief funding

	2025	*2024*
REVENUES		
Community Services Recovery Fund	**31,479**	283,311
Received from other sources	**11,548**	20,512
	43,027	303,823
EXPENSES		
Community Services Recovery Fund	**31,479**	283,311
Administration	**11,548**	20,512
	43,027	303,823

13. Comparative figures

Certain comparative figures have been reclassified to conform with current year presentation.

United Way of Stormont, Dundas & Glengarry
Schedule 1 - Schedule of Fundraising and Community Impact Initiatives
For the year ended March 31, 2025

	2025	*2024*
Advertising	**12,532**	13,947
General administration expenditures *(Schedule 3)*	**190,310**	190,221
Fundraising costs	**116,610**	101,567
Professional development and training	**1,492**	1,574
Printing material	**661**	4,661
	321,605	311,970

United Way of Stormont, Dundas & Glengarry
Schedule 2 - Distributions to Agencies and Programs
For the year ended March 31, 2025

	2025	*2024*
Distributions to agencies		
Agape	**30,000**	-
Agape Centre (Diversity Cornwall)	**20,000**	22,000
Anglican Diocese of Ottawa - Centre 105	**30,000**	-
Bereaved Families of Ontario - South Eastern Region	**7,000**	-
Regional Strategic Emergency Response Council	**5,359**	13,750
Boys and Girls Club of Cornwall and District	**55,000**	55,000
Canadian Mental Health Association	**30,000**	30,000
Centre Charles Emile Claude	**-**	10,000
Community Navigation of Eastern Ontario - 211	**13,250**	11,250
Cornwall Meals on Wheels	**-**	11,000
Equipe Psycho-Sociale	**19,800**	10,000
House of Lazarus	**51,306**	45,000
Inspire Community Support Services	**55,500**	44,000
Ontario March of Dimes	**-**	8,000
Sexual Assault & Support Services	**46,300**	30,000
The Hub for Beyond 21 Foundation	**-**	2,000
Tri-County Literacy Council	**20,000**	20,000
	383,515	312,000
Distributions to programs		
General administration expenditures *(Schedule 3)*	**126,874**	102,426
Last Resort	**418,721**	417,327
Other programs	**39,407**	21,243
Salaries	**59,038**	29,090
Winter Warmth	**32,614**	18,845
Youth Investing in Community	**16,500**	17,000
	693,154	605,931

United Way of Stormont, Dundas & Glengarry
Schedule 3 - Schedule of Administrative Expenses
For the year ended March 31, 2025

	2025	*2024*
Administration		
Conference, training and sundry	**9,041**	5,051
Insurance	**3,977**	4,487
Memberships	**10,826**	8,016
Office	**22,456**	25,937
Professional fees	**21,478**	42,049
Salaries and benefits	**225,751**	179,944
Telephone and communications	**2,998**	3,567
	296,527	269,051
Building		
Rent	**18,844**	22,430
Repairs and maintenance	**1,813**	1,166
	20,657	23,596
Total general administration expenditures	**317,184**	292,647
Allocation to fundraising and community impact distributions and services *(Schedule 1)*	**(190,310)**	(190,221)
Allocation to distributions to programs *(Schedule 2)*	**(126,874)**	(102,426)
	-	-